

**ISIA**  
*Indiana Self-Insurers Association, Inc.*

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*Jerry Williams, Clarian Health Partners*

March 29, 2012

Dear Indiana Self-Insurer and Worker's Compensation Professionals:

The Indiana Self-Insurers Association is at a crossroads. ISIA was incorporated in 1976 and has provided service to Indiana's self-insured employers and ancillary industries since that time. But, the number of self-insured employers has been dropping steadily for several years from a peak of about 275 to a few more than 100 now. Our Board of Directors believes that our Association can continue to provide important services and education to our members, but we are seeking more efficient ways to do that. Raising dues and seminar fees is not the answer.

Last year, our Fall Seminar was held in conjunction with the Indiana Worker's Compensation Institute. That combination of effort was felt by our members in attendance to be worthwhile and the income from vendors allowed us to reduce the seminar fee to \$50. This year, we plan to have our Spring Seminar in early June as a stand-alone education meeting for our members, but will take advantage of the kind invitation of IU Health to use its 10<sup>th</sup> Street facility in Indianapolis in order to save the expense of a for-profit conference center. It is likely that the Fall meeting in early August will again be combined with the IWCI annual meeting. Our goal is to continue to provide meaningful and necessary services to self-insured employers and providers of services to self-insurers while reducing our operating costs consistent with our reduced constituency.

We hope that you will become an ISIA member this year and we challenge you to participate in our endeavors. The worker's compensation community in Indiana is important and the self-insurance component of that community is made up of the best of the best. ISIA wants to work with you to meet your needs for education, networking, and response to self-insurer issues in Indiana.

Sincerely,

INDIANA SELF-INSURERS ASSOCIATION, INC.

Robert Fanning, Executive Director

RAF/ans/Enclosure