

**ISIA**  
*Indiana Self-Insurers Association, Inc.*

**OFFICERS**

*Jerry Williams, President*  
*Thomas Kuhn, Vice-President*  
*Jessica Amos, Secretary/Treasurer*

**DIRECTORS**

*Jessica Amos, Mittal Steel USA*  
*Sandy Fralich, Indy Steel Erectors*  
*Gary Gonthier, General Motors Company*  
*Michael Hough, Nishikawa Cooper, LLC*  
*Thomas Kuhn, Bloomington Hospital*  
*Vanessa Miller, Allen County Government*  
*Jerry Williams, Clarian Health Partners*

*Robert Fanning, Executive Director*

January 17, 2013

Dear Indiana Self-Insurer and Worker's Compensation Professionals:

The ISIA was incorporated in 1976 and has provided service to Indiana's self-insured employers and ancillary industries since that time. But, the number of self-insured employers has been dropping steadily for several years from a peak of about 275 to a few more than 100 now. Our Board of Directors believes that our Association can continue to provide important services and education to our members, but we are seeking more efficient ways to do that. Raising dues and seminar fees is not the answer.

In 2012, we made some strategic changes which worked well and will continue again this year. Our Spring Seminar will be on THURSDAY, May 30, 2013 as a stand-alone education meeting for our members and guests. We will again take advantage of the kind invitation of IU Health to use its 10<sup>th</sup> Street conference facility in Indianapolis in order to save the expense of a for-profit conference center. It is likely that the Fall meeting in early August will again be combined with the IWCI annual meeting. Our goal is to continue to provide meaningful and necessary services to self-insured employers and providers of services to self-insurers while reducing our operating costs consistent with our reduced constituency.

We hope that you will become an ISIA member this year and we challenge you to participate in our endeavors. The worker's compensation community in Indiana is important and the self-insurance component of that community is made up of the best of the best. ISIA wants to work with you to meet your needs for education, networking, and response to self-insurer issues in Indiana.

Sincerely,

INDIANA SELF-INSURERS ASSOCIATION, INC.

Robert Fanning, Executive Director

RAF/ans/Enclosure